

Independent Auditor's Report and Financial Statements

March 31, 2018



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Independent Auditor's Report

To the Board of Directors of Federation of Northern Ontario Municipalities

Baker Tilly SNT LLP / s.r.l.

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We have audited the accompanying financial statements of Federation of Northern Ontario Municipalities, which comprise the statement of financial position as at March 31, 2018, and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

ACCOUNTING • TAX • ADVISORY

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Independent Auditor's Report (Continued)

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Federation of Northern Ontario Municipalities as at March 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Other Matter

The financial statements of Federation of Northern Ontario Municipalities for the year ended March 31, 2017, were audited by another auditor who expressed an unmodified opinion on those statements on March 19, 2018.

Baker Tilly SNT LLP

Sudbury, Ontario May 13, 2020 Chartered Professional Accountants Licensed Public Accountants

Statement of Financial Position

As at March 31, 2018

	2018	2017 (restated - note 7)
Assets		
Current assets Cash Short-term investment (note 3) Accounts receivable (note 4)	\$ 310,509 <u>30,795</u> <u>\$ 341,304</u>	\$ 217,291 101,600 4,450 \$ 323,341
Liabilities		
Current liabilities Accounts payable and accrued liabilities Deferred revenue (note 5)	\$ 18,784 25,652	\$ - <u>43,794</u>
	44,436	43,794
Net assets	296,868	279,547
	\$ 341,304	\$ 323,341

Approved by the board:

Director

Director

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The accompanying notes are an integral part of these financial statements.



Statement of Operations and Changes in Net Assets

For the year ended March 31, 2018

	2018 Budget (<u>unaudited)</u>	2018 Actual	2017 Actual (restated - note 7)
Revenue Conference fees and sponsorships Ministry of Northern Development and Mines Memberships Northern Ontario Heritage Fund Corporation AMO reimbursements Interest Other	\$ 72,000 50,000 33,000 - - 25,000 180,000	\$ 155,019 50,000 33,705 15,135 11,095 1,831 11,895 278,680	\$ 145,191 50,000 34,986 - 18,795 - 6,087 255,059
Expenditures Advertising and promotion Association of Municipalities of Ontario meeting expenses Bad debts Conference Consulting fees Director's honorariums Insurance Other supplies and expenses Professional fees Travel and meetings	1,500 $41,000$ $-$ $-$ $2,000$ $5,000$ $1,000$ $9,500$ $45,000$ $50,000$ $155,000$	718 47,885 - 81,814 - 5,000 961 6,796 68,790 49,395 261,359	- 41,885 22,130 79,603 1,189 5,000 961 6,746 43,828 52,265 253,607
Excess of revenue over expenditures	25,000	17,321	1,452
Net assets, beginning of year As previously reported Restatement for deferral of membership revenue (note 7)	-	279,547	313,417 (35,322)
As restated		279,547	278,095
Net assets, end of year	<u>\$ -</u>	\$ 296,868	\$ 279,547

The accompanying notes are an integral part of these financial statements.



Statement of Cash Flows For the year ended March 31, 2018

	2018	2017 (restated - note 7)
Cash provided by (used for)		
Operating activities Cash receipts from conference, members and funders Cash receipts from interest and other revenue Cash paid to suppliers	\$ 220,467 13,726 (242,575)	\$ 299,375 6,087 (253,607)
Increase (decrease) in cash	(8,382)	51,855
Cash, beginning of year	318,891	267,036
Cash, end of year	<u>\$ 310,509</u>	\$ 318,891
Cash consists of: Cash Short-term investment	\$ 310,509 	\$ 217,291 101,600
	\$ 310,509	\$ 318,891

The accompanying notes are an integral part of these financial statements.

Federation of Northern Ontario Municipalities Notes to the Financial Statements March 31, 2018



1. Nature of operations

Federation of Northern Ontario Municipalities is an incorporated entity comprised of Northeastern Ontario Municipalities. The entity is principally involved in advocating municipal interests to senior levels of government. The entity is incorporated under the laws of the Province of Ontario as a non-profit entity without share capital and is exempt from income tax under section 149 of the Income Tax Act of Canada.

2. Significant accounting policies

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies are detailed as follows:

Revenue recognition

The entity follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable when the amount to be received can be reasonably estimated and collection is reasonably assured.

Conference fees, sponsorships and memberships are recognized as revenue when services are rendered or revenue is earned.

Other revenue is recognized as revenue when it is received.

Financial instruments

The entity initially measures its financial assets and liabilities at fair value. The entity subsequently measures all its financial assets and financial liabilities at amortized cost. Changes in fair value are recognized in the statement of operations and net assets.

Financial assets measured at amortized cost include cash and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

The entity has not designated any financial asset or financial liability to be measured at fair value.

Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. By their nature, these estimates are subject to measurement uncertainty. The effect of changes in such estimates on the financial statements in future periods could be significant. All estimates are reviewed periodically and adjustments are made to the statements of operations as appropriate in the year they become known.

Notes to the Financial Statements



March 31, 2018

3.	Short-term investment	2018	2017 (restated - note 7)
	Term deposit earning interest of 1.6%, matured on January 27, 2018	<u>\$</u>	<u>\$ 101,600</u>
4.	Accounts receivable		
		2018	2017 (restated - note 7)
	Northern Ontario Heritage Fund Corporation Ministry of Northern Development and Mines Association of Municipalities of Ontario	\$ 15,135 12,500 <u>3,160</u>	\$ -
		\$ 30,795	\$ 4,450
5.	Deferred revenue		
		2018	2017 (restated - note 7)
	Memberships Forestry Strategy revenue	\$ 25,652 	\$ 31,899 11,895
		<u>\$ 25,652</u>	<u>\$ 43,794</u>

6. **Financial instruments**

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assists users of financial statements in assessing the extent of risk related to financial instruments.

(a) Liquidity risk

Liquidity risk is the risk that the entity cannot repay its obligations when they become due to its creditors. The entity does have a liquidity risk in the accounts payable and accrued liabilities of \$18,784 (2017 - \$ -). The entity believes that its current sources of liquidity are sufficient to cover its currently known cash obligations.

Federation of Northern Ontario Municipalities Notes to the Financial Statements March 31, 2018



7. Prior period adjustment

The comparative figures have been retroactively restated to reflect the deferral of membership revenue which was not previously recorded. As a result, net assets as at March 31, 2016 and March 31, 2017 have each been decreased by \$35,322.

In addition, the entity has increased previously reported deferred revenue by \$31,899 and decreased accounts receivable by \$3,423 as at March 31, 2017.

8. Budget amounts

The 2018 budget amounts on the statement of operations and changes in net assets and the schedules to the financial statements, are presented for information purposes only, are unaudited and not covered by the audit report of Baker Tilly SNT LLP, Chartered Professional Accountants, dated May 13, 2020.

9. Comparative amounts

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.